



INDIANA SECTORS SUMMIT

2016 • Launching New Partnerships

# **SECTOR PARTNERSHIPS 101: A NEW WAY OF DOING BUSINESS**

Wednesday, October 19, 2016



**JOBS FOR THE FUTURE**

# SESSION GOALS



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**DEFINE SECTOR PARTNERSHIPS**

**HEAR FROM INDIANA PRACTITIONERS**

**ENGAGE IN INTERACTIVE DISCUSSION**



### OUR MISSION

*JFF works to ensure that all young people and workers have the skills and credentials needed to succeed in our economy*

### OUR VISION

*The promise of education and economic mobility in America is achieved for everyone.*



PHOTOGRAPH © 2008 Jerry Davis



# **SO, WHAT IS A SECTOR PARTNERSHIP??**

# SECTOR PARTNERSHIPS: CO REGIONAL SECTOR WORKBOOK



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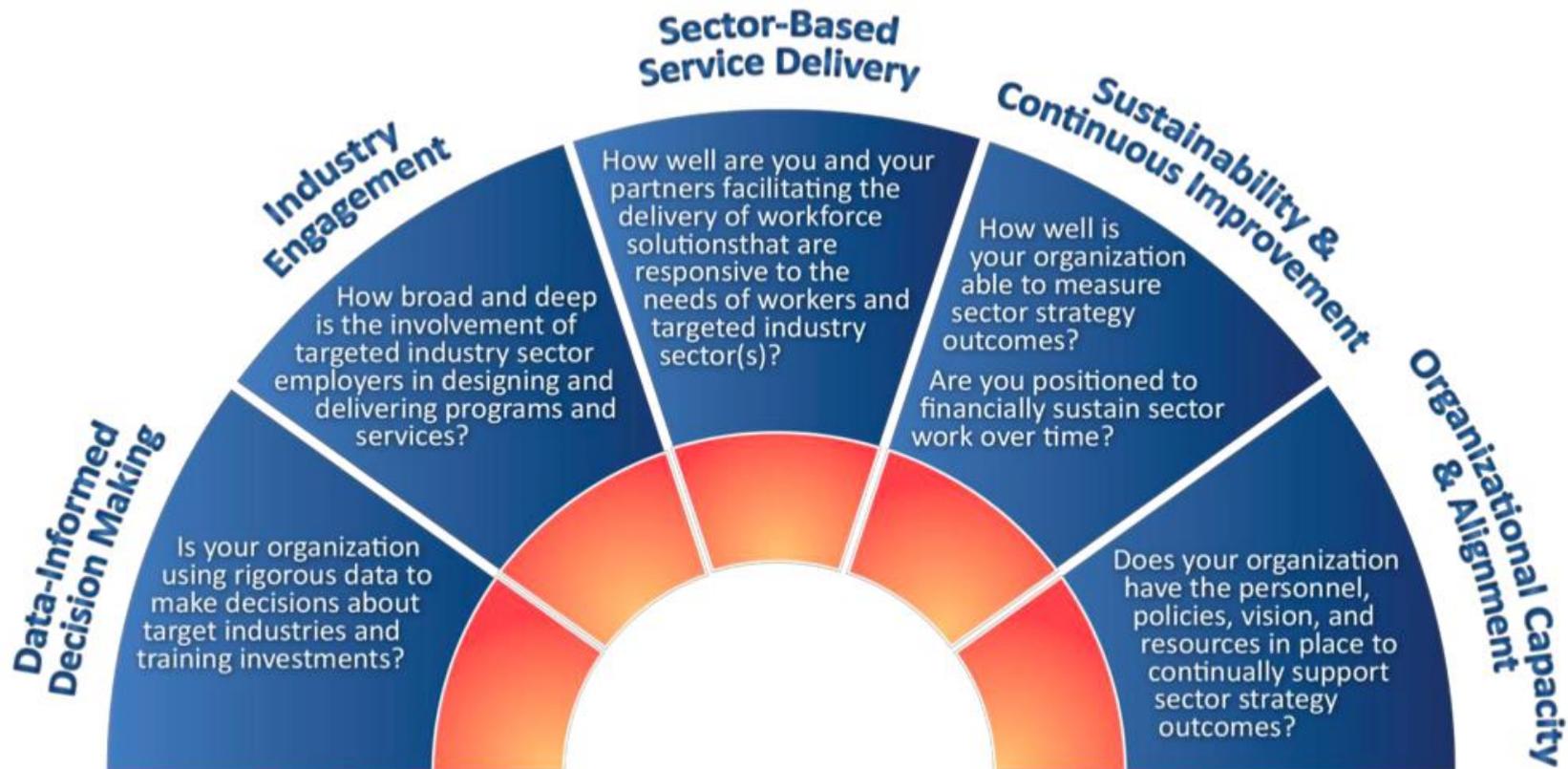


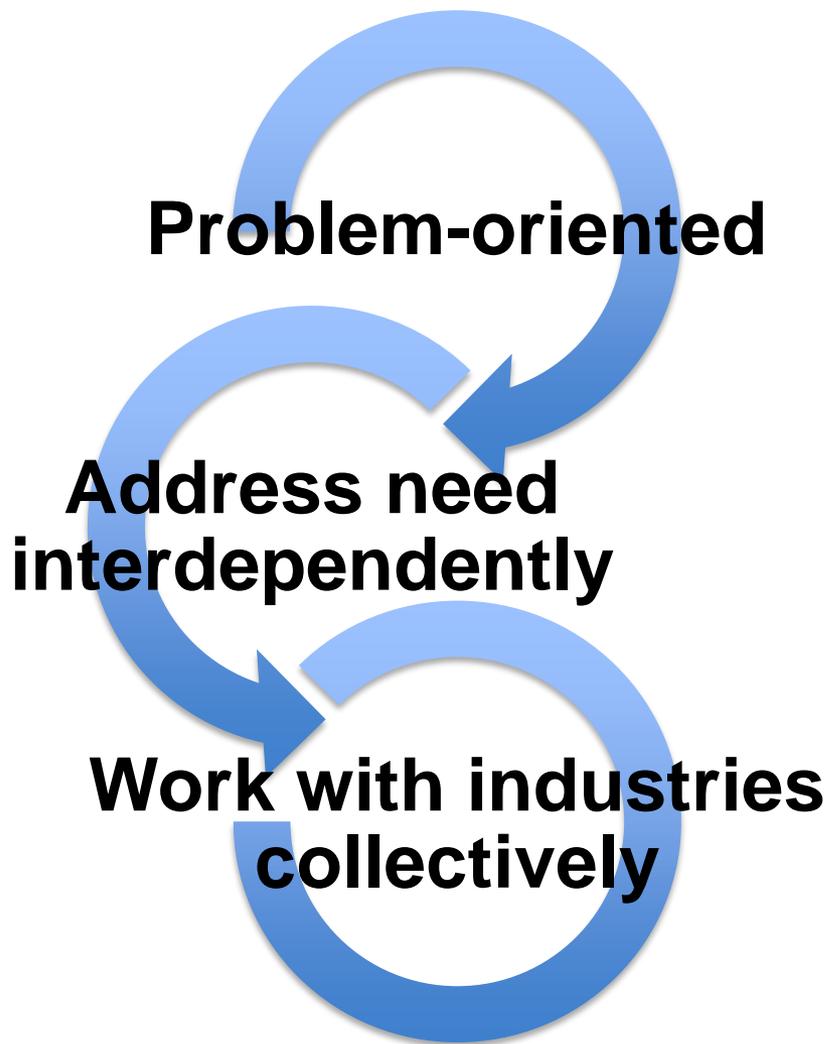
# SECTOR PARTNERSHIPS: ETA SECTOR STRATEGIES FRAMEWORK



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A sector strategy is a partnership of **multiple employers** within a **critical industry** that brings together education, economic development, workforce systems, and community organizations to identify and collaboratively meet the **workforce needs** of that industry within a **regional labor market**.





***NOT ANOTHER  
NEW PROJECT  
OR INITIATIVE...***

***A NEW WAY OF  
DOING  
BUSINESS***



**ALISA DECK,**  
*DIRECTOR OF EDUCATION WORKFORCE  
CULTIVATION, (CELL) CENTER OF EXCELLENCE IN  
LEADERSHIP AND LEARNING*



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**KATE LEE,**  
*DIRECTOR OF TALENT ENGAGEMENT, INTERNSJC,  
ST. JOSEPH COUNTY CHAMBER OF COMMERCE*

# WHERE CAN R2AMP IMPACT THE PATHWAY?

FOUNDATION				PART-TIME SHORT-TERM PIPELINE	IMMEDIATE PIPELINE	IMMEDIATE	
0-3	3-5	K-6	7/8	9-12	Post-secondary	Re-entry, Re-skill, Recruitment	Existing Workforce
High quality early childhood care/education							
Support and education for parents and families, including guidance in navigating education options and transitions							
Consistent, high-quality and relevant training for educators (STEM, PBL, Tools of the Mind, etc.)							
	Age-appropriate career introduction & employability skill teaching/modeling; ages 5-7 key time to eliminate gender stereotyping						
	Comprehensive, age-appropriate counseling to meet social-emotional and academic needs and provide meaningful college/career guidance						
	Mentoring to keep students on track						
	Post-secondary partnerships for K-12 summer learning opportunities						
	Improve access to technology and wifi to enhance learning						
		Job shadowing opportunities for educators					
		Build out training & tools for career counselors/educators					
		Online portal to connect educators and business					
			Increase access to work-based learning (work-study, summer jobs, etc.)				
			Focus education toward future priority occupations				
				Increase intern/apprenticeship opportunities/participation			
				Increase student/intern community engagement to retain talent			
				Middle skill development to build on existing education/work experience (tuition assistance, mentors, etc.)			
				Connect business with recent completers at all levels			
					Target talent pools outside of Indiana (i.e. Veterans)		
					On-the job training for new employees and to advance existing talent		
					Accelerated learning programs		
						Invest in existing workforce – best practices	
						Work with post-secondary to develop training	
						Build tool kit for employers	
						Work to understand and address barriers to employment (i.e. childcare, transportation)	



Region 2: Elkhart, Fulton, Marshall, Kosciusko, St. Joseph Counties



# QUESTIONS AND COMMENTS

# THANK YOU!!

**PATRICIA MAGUIRE  
ASSOCIATE DIRECTOR  
JOBS FOR THE FUTURE**  
[pmaguire@jff.org](mailto:pmaguire@jff.org)



**JOBS FOR THE FUTURE**

**TEL 617.728.4446 FAX 617.728.4857 [info@jff.org](mailto:info@jff.org)**

**88 Broad Street, 8<sup>th</sup> Floor, Boston, MA 02110 (HQ)**

**122 C Street, NW, Suite 650, Washington, DC 20001**

**505 14th Street, Suite 900, Oakland, CA 94612**

**WWW.JFF.ORG**